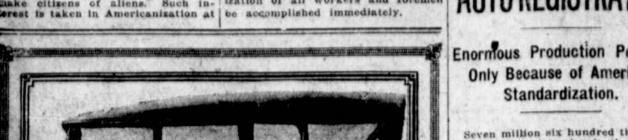
AUTO REGISTRATION SETS NEW RECORD

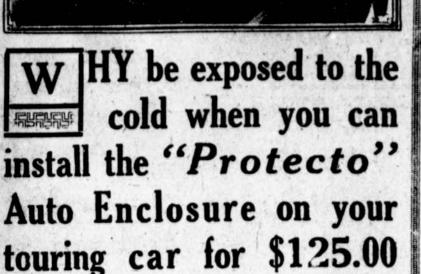
AUTOMOTIVE SECTION

AMERICANIZE WORKERS.

Americanization is one of the greatthe tremendous efforts of industrial nake citizens of aliens. Such in-

pany, ata Akron, Ohio, that at a reat problems confronting the United of the industrial assembly, which is Its importance is shown by the governing body composed of oncerns and chambers of commerce to workers, it was urged that Americantration of all workers and foremen





It consists of a glazed sash construction which can be entirely removed when desired.

Equipped car can be seen at 1313 W st. N. W. Oakland Six and Buick Six patterns in stock -other makes of cars can be equipped.

DISTRIBUTORS:

Addison-Smith Co., 1001 Rhode Island Ave. O'Donoghue Bros., Inc., 3035 14th St. Charles Sonne, Corner 13th and H Rudolph West Co., 1332 N. Y. Ave. Jack's Auto Supply House, Cor. Sherman Ave & Park Rd. C W. Bean, Rockville, Md.

On the off chance of your

winter without need of re-

pair. If you cannot get a

new car now have your pres-

ent one overhauled immedi-

ately. Winter is a car's

worst enemy. ¶Our modern

equipped service and repair

station will meet all your re-

quirements. ¶Expert work-

TRI-STATE MOTOR CORPORATION

Service and Repairs

Franklin 7201

men; fair charges.

1814-1818 E St. N. W.

AUTO REGISTRATION

Enormous Production Possible Only Because of American

Seven million six hundred thousand automobile registration in the United States for nineteen sets a new pro-duction record, and the much feared "saturation" point seems to be far ther away than ever, for practically every factory in the country is behind in its orders and thousands are buying used cars because they cannot get new ones of their choice. This enormous production has been made pos-sible only because of the American idea of standardization and quantity

output.

It has been said that American manufacturers have not captured their share of the foreign trade because they do not cater to local prejudices, while the German, French, Italian, and English manufacturers make these concessions and give the people what they want,

With the domestic demands absorbing cars as fast as they can be pro-duced the American manufacturer is not at present worrying about the South American, Australian, and continental European trade, but doubtless the time will come when he will be an aggressive competitor. Will he specifies his tried, and describes sacrifice his tried and dependable method and design to meet the, to him, freakish idea of foreign customers? Or will he endeavor by adver-tising and salesmanship to overcome this obstacle and continue to build his car according to the accepted idea of American engineers?
American cars are best because they

are products of specialists. Axles, bearings, wheels, engines, springs carburetors, magnetos, radiator, and the hundreds of other parts are manufactured by companies who have spent years in perfecting and pro-

ducing their particular specialty.

It would seem, therefore, that a cooperative advertising, demonstration and salesman campaign would be the least expensive and most efficient way of educating foreign countries to prove to them that American methods offer to the motorists the best car for the least money.

Auto Drivers Have Consideration For Others.

Make Washington Safer-You Can Help.

Enlarged Home of Seaton Garage **Supply House**



This Firm Is "Everything Automobile."

Year's Output of Motor Vehicles out them." Exceeds All Previous Records, Including 1917.

General Manager, National Autom

By ALFRED REEVES

bile Chamber of Commerce. Notwithstanding the small producion during the first three months of 1919, following the armistice, when the industry was on practically a 100 per cent war basis, motor car manufacturers made such gigantic strides during the other nine months that the year's production of 1,891,929 motor vehicles exceeds all previous reccars and trucks were produced. The wholesale value brought the industry

Laws Are Less Rigid.

Park-yet within these two decades no year has gone by except the war year of 1918, which has not seen an

car carrying you through the rich to a position on a par with the telephone, telegraph and the rall-roads, in their work of transporting men and merchandise. nen and merchandise.

Passenger car production was slightly less than in 1917, totaling 1.586,787 as against 1.740,000 for 1917. The truck production, however, increased substantially, rising from 227,000 in 1918 to more than 305,000 in 1919.

The total wholesale value of pasenger cars was \$1,399,282,995, an verage of \$882 per car; while the truck value was \$408,311,585 an aver-

The total value of these products was \$1,807,594,580, which, when combined with the wholesale value of bodies, spare tires, and accessories to equip the cars or trucks ready for the wner's use, brings the industry close to the two billion dollars class with a practical certainty that this year its position will be second only to steel mong the manufacturing industries

Truck Makes Advance.

The rapid advance of the truck has esulted from its meritorious performance in the war, in general commer-cial life, in connection with rural every other department of commerce tuses are increasing in great number t being worthy of note that in Newark, N. J., 16,000,000 passengers were carried by buses during the first half of 1919, the fares amounting to

Total motor vehicle production in 1919 was 1,891,929, valued wholesale

Passenger car production in 1920 should be not far from two and a uarter million cars, with truck prouction 400,000 to 425,000. It will depend largely on materials, particu-larly in connection with closed cars. for which the demand is increasing remendously.

Value of Exports.

Exports are now only about \$110. stantially during the next few years The world's markets are being covered by the automobile industry, our automobiles going last year to eightyone different countries, including Ice land, which bought twenty-one cars and two trucks. There is a normal replacement annually of about 16 per cent of the cars and trucks in use Final figures from the various States would indicate that almost 7 000,999 motor vehicles are now registered and running in the United States. Of this number about 10 per cent are

Watch Out For Children Near Schoois.

Street Crossers Look to the Right and Left.

MOTORISTS SHOULD URGE

"When you get the chance vote for good roads," urges D. S. Rudnick of the Rudnick-Williams Tire Company, local dealer for Gates half-sole tires. "It costs something to get them; It will cost incalculably more to do with-

GOOD ROADS EXPANSION

"Some one must pay for bad roads," said Mr. Rudnick recently to a group of motorists assembled at his service station. "Some one is footing the bill now for the long detours made necessary by impassable stretches of socalled highway; for the extra time, gasoline and tires involved in lengthened trips; for the unkept, dirt roads that your car and my car travel over daily.

"Of late things have begun to move in this direction. As you possibly know, the Government has set aside \$5,474 000,000 to be used on highways in the next three years, provided the States raise dollar for dollar.

Already nearly twenty States have responded within the last four month and \$385,000,000 has been accounteor, and the sum is available for im provements this year. During the nonth of April alone the Secretary o Agriculture approved 120 distinc good roads projects, fifty-five o which were executed. This brough the total number of such undertakings in the United States to 1,057. A Government report, I saw the other day, showing just one phase of the saving good roads will bring tated: A car on concrete roads made wice the gas mileage it did on fai

lirt roads Without figures you know

FORD OWNERS, NOTICE



nstantly starts Ford Cars in cold-at weather. Heats a spot on Man-fold, vaporizing gasoline immevaporizing gasoline imme y, thereby insuring quick 'intely, starting.

ave Your Back. Do Less Cranking Price \$2 Hartley-Farrell, Bourse, Phila.

Dealers:

Washington Office, 1302 F St. N.W. Phone Main 8715

Dealers:
John B. Espey, 1006 Pa. ave.
John B. Espey, 1006 Pa. ave.
Johlol City Garage, 410 8th st.
Balley's Auto Supply Co., 3001 14th st.
Mid City Auto Supply, 706 M st.
L. P. Fitzgerald, 7635 Ga. ave.
JeCurdy Bros., 3730 Ga. ave.
Jecurdy Bros., 3710 Jecurdy, 3750 Ga.
Jecurdy Bros., 3840 Jecurdy, 3750 Jecurdy
Jecurdy Jecurdy, 3750 Jecurdy,

F. Campbell, Alexandria, twall & Smith, Alexandria, ing St. Garage, Alexandria, a kville Garage, Rockville,

ARMY TO HAVE EXHIBIT AT NATIONAL AUTO SHOW

Also Will Be Represented at High-way Transport Con-ferences.

history of the National Automobile Show, the United States army is listed among the exhibitors. Upon special invitation from the management of the commercial car section, Brig. Gen. C. B. Drake, chief Motor Transport Corps, has arranged to make an ex-hibit of standardized Government motor, vehicles and captured German motive equipment that will undoubt edly prove one of the most interest ing of the entire show.
In addition to taking part as an ex

hibitor, the army will be represented in the exercises of the opening night and in the highway transport con ferences during the week. Lieut. Gen. R. T. Bullard, command

er of the Eastern Department, and staff; Maj. Gen. D. C. Shanks, commander Port of Embarkation, N. Y and staff; and Brig. Gen. C. B. Drak have been invited to be present at the opening and both General Bullard and General Shanks have consented to speak upon that occasion. General Drake was invited to address the conference as the representative of the

Drake was invited to address the coference as the representative of the Motor Transport Corps, but has becausable to accept the invitation.

Col. F. H. Pope, last assistant director motor transport corps, A. E. I will deliver a talk illustrated wit moving pictures, and Col. Brainar Taylor, motor transport corps office. Eastern Department, will speak upo Eastern Department, will speak upo the relation of military preparednes to commercial truck manufacturing.

GOODYEAR SPORTS APPEAL

Realization of the importance of good health through physical exercise and sports is increasing throughout the industrial world. Many factories have fifteen-minute periods in the day when calisthenics are given office mployes to relieve brain fatigue.

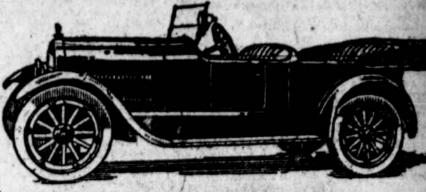
Sports of all kinds are encouraged

nished, so that factory toams may have amusement and sport on half

The popularity enjoyed by athletics it the Goodyear Tire and Rubber company is evidenced by the fact that 1,018,800 persons have attended con-ests at the spiendidly equipped Sei-berling field furnished by the com-any's president, since it was open-d in 1916.

The Times **Auto Emergency Service** Is At Your Disposal you are in need of a ha home, gasolene, or help of any kind Call Main 5-2-6-0

Put this memo in your note be





Equipped With Latest Type Continental Red Seal Motor This Car averages 16 miles to the gallon of gasoline

Immediate Deliveries After a Thorough Test We Have Found the Upkeep of the kline Kar So Light We Will Give Six Months' Free Service On Every Car Sold.

OPEN 24 HOURS EVERY DAY KLINE KAR SALES CO. Phone North 4955 2103 14th St. N. W.





The Wonderful New Triplex Springs End "Rough Riding"

ALL that goes up must come down—but why go

With the new Overland 4 the wheels and springs go up and down, following the bumps and roughness of the road, but car and passengers are remarkably free from ordinary jolts and jars.

The new three-point suspension Triplex Springs in Overland 4 give an entirely new kind of light-car riding

Instead of twisting, swaying, jolting, bouncing - instead of rough riding, the passengers in the new Overland 4 glide smoothly along.

The spring attachment at the ends of a 130-inch Springbase secures for this car of 100-inch wheelbase the steadiness and road-holding ability of a long, heavy car.

Overland 4's equipment is complete from Auto - Lite starting and lighting to rainvision windshield. See this unusual quality car for yourself.



Overland & Touring, \$945; Roadster, \$945; Coupe, \$1525; Sedan, \$1575

HARPER-OVERLAND CO. Inc.

1128-30 Conn. Ave. N. W. Franklin 4307